



**GULF COAST EDUCATORS FEDERAL CREDIT UNION  
STATEMENT OF FINANCIAL CONDITION  
September 30, 2025**

## ASSETS

### LOANS TO MEMBERS

|                      |                 |
|----------------------|-----------------|
| Personal Loans       | \$53,374,289.29 |
| Share Secured        | 2,126,806.34    |
| New Auto             | 73,115,006.63   |
| Used Auto            | 228,098,006.87  |
| Other Secured        | 33,908,855.37   |
| Real Estate          | 436,749,532.13  |
| Real Estate 2nd Lien | 21,631,975.93   |
| Workout Loans        | 0.00            |
| Credit Cards         | 31,793,344.06   |
| Misc. - Non-Member   | 0.00            |

|                            |                               |
|----------------------------|-------------------------------|
| <b>TOTAL LOANS</b>         | <b>\$880,797,816.62</b>       |
| Less: Allowance for Losses | <u><b>-\$7,919,435.00</b></u> |

|     |                         |
|-----|-------------------------|
| NET | <b>\$872,878,381.62</b> |
|-----|-------------------------|

|                     |                       |
|---------------------|-----------------------|
| ACCOUNTS RECEIVABLE | <b>\$1,035,744.32</b> |
|---------------------|-----------------------|

|                           |                       |
|---------------------------|-----------------------|
| CASH ON HAND AND IN BANKS | <b>\$5,225,766.65</b> |
|---------------------------|-----------------------|

### INVESTMENTS

|                           |                     |
|---------------------------|---------------------|
| Mutual Funds              | \$0.00              |
| S&L/Bank Deposits         | 98,652,922.75       |
| Govt. Agency Securities   | -                   |
| Federal Agency Securities | 250,348,845.17      |
| NCUA Share Deposit        | <u>6,704,965.83</u> |

|                          |                         |
|--------------------------|-------------------------|
| <b>TOTAL INVESTMENTS</b> | <b>\$355,706,733.75</b> |
|--------------------------|-------------------------|

|             |                   |
|-------------|-------------------|
| Loans       | \$3,212,738.79    |
| Investments | <u>475,673.09</u> |

|                      |                       |
|----------------------|-----------------------|
| TOTAL ACCRUED INCOME | <b>\$3,688,411.88</b> |
|----------------------|-----------------------|

|                  |                     |
|------------------|---------------------|
| PREPAID EXPENSES | <b>\$874,932.58</b> |
|------------------|---------------------|

### FIXED ASSETS

|                      |                     |
|----------------------|---------------------|
| Land                 | \$2,509,640.93      |
| Building             | 4,692,310.57        |
| Furniture & Fixtures | <u>1,052,316.31</u> |

|                    |                       |
|--------------------|-----------------------|
| TOTAL FIXED ASSETS | <b>\$8,254,267.81</b> |
|--------------------|-----------------------|

|              |                        |
|--------------|------------------------|
| OTHER ASSETS | <b>\$17,300,530.56</b> |
|--------------|------------------------|

|                     |                                         |
|---------------------|-----------------------------------------|
| <b>TOTAL ASSETS</b> | <b><u><u>\$1,264,964,769.17</u></u></b> |
|---------------------|-----------------------------------------|

## LIABILITIES & EQUITY

### LIABILITIES

|                          |                  |
|--------------------------|------------------|
| Accounts Payable         | \$ 11,320,874.01 |
| Notes Payable            | 75,000,000.00    |
| Dividends Payable        | 12,219.27        |
| Share Draft              | 514.27           |
| Money Market             | 160,416.68       |
| Interest on Certificates | 3,359,070.52     |
| IRAs                     | 49,729.23        |
| HSA's                    | <u>886.75</u>    |

|                          |                         |
|--------------------------|-------------------------|
| <b>TOTAL LIABILITIES</b> | <b>\$ 89,903,710.73</b> |
|--------------------------|-------------------------|

### MEMBER EQUITY

|        |                  |
|--------|------------------|
| Shares | \$306,794,185.69 |
|--------|------------------|

|              |                  |
|--------------|------------------|
| Share Drafts | \$136,491,445.58 |
|--------------|------------------|

|                     |                  |
|---------------------|------------------|
| Money Market Shares | \$115,636,717.66 |
|---------------------|------------------|

### Term Share Accounts

|          |                |
|----------|----------------|
| 90 Day   | \$7,162,048.72 |
| 6 Month  | 18,183,685.18  |
| 12 Month | 191,896,751.33 |
| 18 Month | 105,170,044.31 |
| 2 Years  | 76,815,006.64  |
| 3 Years  | 37,861,051.79  |
| 4 Years  | 573,337.96     |
| 5 Years  | 2,431,220.54   |

|                  |                  |
|------------------|------------------|
| Total Term Share | \$440,093,146.47 |
|------------------|------------------|

|      |                 |
|------|-----------------|
| IRAs | \$20,123,628.51 |
|------|-----------------|

|       |                       |
|-------|-----------------------|
| HSA's | <u>\$7,342,827.10</u> |
|-------|-----------------------|

|                       |                           |
|-----------------------|---------------------------|
| <b>TOTAL DEPOSITS</b> | <b>\$1,026,481,951.01</b> |
|-----------------------|---------------------------|

|                  |        |
|------------------|--------|
| Regular Reserves | \$0.00 |
|------------------|--------|

|         |                  |
|---------|------------------|
| Capital | \$144,132,670.47 |
|---------|------------------|

|            |                |
|------------|----------------|
| Net Income | \$4,446,436.96 |
|------------|----------------|

|                     |                                |
|---------------------|--------------------------------|
| <b>TOTAL EQUITY</b> | <b><u>\$148,579,107.43</u></b> |
|---------------------|--------------------------------|

|                                       |                                          |
|---------------------------------------|------------------------------------------|
| <b>TOTAL LIABILITIES &amp; EQUITY</b> | <b><u><u>\$ 1,264,964,769.17</u></u></b> |
|---------------------------------------|------------------------------------------|

**GULF COAST EDUCATORS FEDERAL CREDIT UNION**  
**INCOME STATEMENT**  
**9/30/2025**

|                                | This Month            | 2025<br>Year to Date   | Budget                 | 2024<br>Year to Date   |
|--------------------------------|-----------------------|------------------------|------------------------|------------------------|
| <b><u>INCOME</u></b>           |                       |                        |                        |                        |
| Interest on Loans              | \$4,567,784.78        | \$40,498,576.86        | \$40,755,200.00        | \$37,911,310.72        |
| Interest on Investments        | 849,123.73            | \$6,720,699.41         | 6,394,500.00           | \$8,015,335.46         |
| Other                          | 1,286,628.38          | \$11,617,162.91        | 11,091,500.00          | \$10,975,126.51        |
| <b>TOTAL INCOME</b>            | <b>\$6,703,536.89</b> | <b>\$58,836,439.18</b> | <b>\$58,241,200.00</b> | <b>\$56,901,772.69</b> |
| <b><u>EXPENSES</u></b>         |                       |                        |                        |                        |
| Compensation                   | \$1,208,003.23        | \$10,667,850.94        | \$10,969,700.00        | \$9,667,954.54         |
| Employee Benefits              | 325,056.97            | 2,973,897.34           | 3,089,900.00           | 2,888,486.06           |
| Travel & Conference            | 31,498.38             | 201,023.75             | 209,900.00             | 143,368.96             |
| Association Dues               | 14,539.87             | 60,254.90              | 45,000.00              | 50,738.08              |
| Office Occupancy               | 202,924.17            | 1,808,975.22           | 1,776,300.00           | 1,663,832.15           |
| Office Operations              | 437,836.41            | 4,352,902.42           | 4,366,900.00           | 4,130,396.71           |
| Education & Promotion          | 130,936.05            | 1,000,702.57           | 1,312,500.00           | 855,561.65             |
| Loan Servicing                 | 182,391.70            | 1,481,876.87           | 1,345,200.00           | 1,089,102.57           |
| Professional & Outside         | 358,861.57            | 4,242,565.17           | 4,116,200.00           | 3,655,377.07           |
| Provision for Loan Losses      | 496,873.36            | 5,685,724.92           | 4,864,200.00           | 4,216,801.48           |
| NCUA/Members Ins               | 0.00                  | 0.00                   | 0.00                   | 0.00                   |
| Fed. Supv/Exam                 | 19,635.99             | 185,115.93             | 201,900.00             | 183,875.28             |
| Cash Over/Short                | 1.36                  | -5,911.60              | 3,700.00               | -4,205.96              |
| Interest on Borrowed Money     | 355,600.01            | 4,199,519.27           | 4,848,200.00           | 8,031,880.06           |
| Annual Meeting                 | 1,916.67              | 17,250.03              | 17,200.00              | 17,250.03              |
| Misc. Operating                | 326,498.23            | 1,171,091.03           | 847,400.00             | 361,655.35             |
| Patronage Dividend             | 450,000.00            | 2,000,000.00           | 1,000,000.00           | 0.00                   |
| <b>TOTAL EXPENSES</b>          | <b>\$4,542,573.97</b> | <b>\$40,042,838.76</b> | <b>\$39,014,200.00</b> | <b>\$36,952,074.03</b> |
| <b>GAINS(LOSSES)</b>           | <b>\$0.00</b>         | <b>-\$129,471.24</b>   | <b>\$7,300.00</b>      | <b>-\$285.00</b>       |
| <b>INCOME BEFORE DIVIDENDS</b> | <b>\$2,160,962.92</b> | <b>\$18,664,129.18</b> | <b>\$19,234,300.00</b> | <b>\$19,949,413.66</b> |
| <b><u>COST OF FUNDS</u></b>    |                       |                        |                        |                        |
| LESS SHARE DIVIDENDS           | \$12,219.27           | \$110,113.65           | 114,200.00             | \$110,987.84           |
| SHARE DRAFT DIVIDENDS          | 514.27                | 4,806.34               | 3,700.00               | 4,459.99               |
| MONEY MARKET DIVIDENDS         | 160,416.68            | 1,442,201.66           | 1,642,200.00           | 1,419,852.13           |
| INTEREST ON TERM SHARES        | 1,426,315.12          | 12,192,165.48          | 12,054,900.00          | 13,814,917.77          |
| IRA INTEREST                   | 49,728.89             | 460,760.86             | 468,900.00             | 403,034.20             |
| HSA                            | 886.75                | 7,644.23               | 7,500.00               | 5,172.22               |
| <b>TOTAL COST OF FUNDS</b>     | <b>\$1,650,080.98</b> | <b>\$14,217,692.22</b> | <b>\$14,291,400.00</b> | <b>\$15,758,424.15</b> |
| <b>LESS RESERVE TRANSFER</b>   | <b>\$0.00</b>         | <b>\$0.00</b>          | <b>\$0.00</b>          | <b>\$0.00</b>          |
| <b>NET INCOME</b>              | <b>\$510,881.94</b>   | <b>\$4,446,436.96</b>  | <b>\$4,942,900.00</b>  | <b>\$4,190,989.51</b>  |